(Kansas City, MO --Dec. 5, 2011)...Two Kansas City, family-owned companies...Ace ImageWear and Excel Linen Supply...have acquired Faultless Linen Supply’s Hospitality Division. The acquisition is official as of today, and means that Ace and Excel will now provide linen, apron and dust control services to an additional 1,100 local businesses including Capital Grille, McCormick and Schmicks, P.F. Chang’s, The Cheesecake Factory, Chili’s Bar & Grill and Panera Bread.

Two months ago, Faultless decided to focus solely on its health care customers, and approached Excel Linen with an offer to purchase its Hospitality Division. “We knew the best way to handle these clients with our existing facilities was to take on clients who needed tablecloth and napkin service, and then we approached Ace ImageWear, who specializes in mats, towels and aprons, to take on clients with those needs,” says Dominic Brancato, Vice President, Excel Linen Supply. “If we couldn’t have made this happen, Faultless would have sold its Hospitality Division to a national company.”

“This acquisition resulted in saving 60 Faultless Linen Supply jobs. Plus, for all accounts, the transition will be seamless,” says Ed Heilman, CEO/President, Ace ImageWear. “We hired the Faultless processors and route drivers who work on the accounts we are acquiring, and Excel is doing the same. Keeping all of these jobs in Kansas City and ensuring customers will not notice a change in the quality of their service makes this a win for everyone involved.”

Faultless Linen Supply, a fourth-generation family-owned company in business since 1896, was happy that Ace ImageWear and Excel Linen stepped up to the plate. “We are thrilled that Ace ImageWear and Excel Linen...two family-owned companies who both started in the early 1930’s and provide such a high level of service... will take care of our hospitality clients moving forward,” says Susan Witcher, President, Faultless Laundry Co.
**Ace ImageWear** specializes in customized service programs that help its customers control and protect their image. Services include uniform and safety apparel rental and purchase; logo mats; mops, microfiber products, towels, aprons, and restroom products. The Heilman family has operated Ace ImageWear since 1932, and also services accounts in the south with plants and offices in Dallas, Houston and Beaumont, Tex. For more information on Ace ImageWear, please visit [www.aceimagewear.com](http://www.aceimagewear.com) or call 816.231.5737.

**Excel Linen** was founded in 1931, and has been family owned and operated by the Brancato family since 1974. Today, Excel is a leader in the hospitality segment of the commercial laundry market, serving the food and beverage companies exclusively. Excel Linen now serves over 1,400 customers in the Kansas City and surrounding areas. Excel’s commitment to ethical business practices, maintaining happy employees, and the importance of earning customer loyalty has been the cornerstone of its success. For more information on Excel Linen Supply, please visit [www.excellinen.com](http://www.excellinen.com) or call 816.842.6565.